



## A Small Woman-Owned Minority Business for Audiovisual, Videoconferencing, & Network Solutions

### Main Contact/Contracting

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### Corporate Overview

**PROTELECOM LLC** is a Small Woman-Owned Minority Business with Sales and Service at its secure headquarters (i.e., DCSA FCL compliant) in Lanham, Maryland. ProTelecom LLC is a Direct Authorized Sales and Service Provider with Value Added Reseller Agreements, including Cisco Premier-Gold, Poly Platinum-CSP, Crestron, AMX, Christie, and Sharp. Samsung, Dell, and over 80 other Manufacturing & Suppliers of Audio, Video, Control, and Videoconferencing Product and Solution Providers.

### Core Competencies

- Corporation and Organizational Wide Audiovisual and Videoconferencing Networks
- Executive Conference Room, Boardroom, and Briefing Centers
- Auditoriums and Town Hall Meeting Facilities
- Broadcast Production Studios
- Corporate Training Rooms
- Closed Circuit Security Monitoring and Control System
- Cisco, Avaya, and other Telephone Systems
- Cisco WebEx Collaboration Systems and Cloud Services
- Media Room Production Broadcasting and Distribution Facilities
- Cyber Supply Chain Risk Management (C-SCRM)
- Network Operations Centers (NOC)
- Security Operations & Monitoring Centers (SOC)
- Small, Medium, and Large Multi-purpose Conference Meeting Rooms
- Building IT Cable Infrastructure that includes CAT6, Fiber Optics, Coaxial, other
- IT Support Helpdesk Services for Voice, VTC, and PC/Data Infrastructure

### Hardware Products

#### Network & Security Operation Centers

- Command & Control Operation Center
- Network Infrastructure Operation Center



#### Command/Base Wide Video Teleconferencing

- Conference Room
- Huddle Spaces
- Desktop
- Mobile
- Small Group Collaboration Systems
- Desktop and Conference Phones with Lync and Skype Interoperability



#### Resource Manager & Firewall Traversal

- Poly Resource Manager
- Video Firewall Traversal Server
- Cisco Security Manager Dashboard



#### Teleconferencing Infrastructure

- Cisco MSE8000 Bridge
- Cisco Video Infrastructure Topology
- Poly RMX4000 Bridge
- Poly Bridge Diagram



### ProTelecom's Product Life Cycle Management (PPLM)



#### LEGEND

**CMMS** - Computerized Maintenance and Management System  
**C-SCRM** - Cyber Supply Chain Risk Management  
**ERP/EAM** - Enterprise Resource Planning / Enterprise Asset Management  
**FMECA** - Failure Mode Effects and Criticality Analysis  
**FRACAS** - Failure Reporting, Analysis, and Corrective Action System  
**I-IoT** - Industrial Internet of Things  
**SCADA** - Supervisory Control and Data Acquisition Software Applications

## NAICS Codes

### PRIMARY: 517121 (telecommunications resellers)

- 238210 Electrical contractors and other wiring installation contractors
- 334118 Computer Terminal and Other Computer Peripheral Equipment Manufacturing
- 334290 Other communications equipment manufacturing
- 334310 Audio and video equipment manufacturing
- 423410 Photographic equipment and supplies merchant wholesalers
- 423430 Computer & computer peripheral equipment and software merchant wholesalers
- 517810 All other telecommunications
- Engineering services
- 518210 Computing Infrastructure Providers, Data Processing, Web Hosting, and Related Services
- 541512 Computer Systems Design Services
- 541513 Computer facilities Management Services
- 541519 Other Computer Related Services
- 541990 All Other Professional, Scientific, and Technical Services
- 561210 Facilities Support Services
- 561499 All Other Business Support Services

## Our Core Service Areas



**Virtual Meeting Support**



**Tele-person Operations and Management**



**Mobile Conferencing**



**Cybersecurity Planning & Operations Management**



**Leading-edge Content Delivery**



**Cyber Supply Chain Risk Management**



**Recording and Streaming Services**



**Data Management and Analytics**

## Strategic Partnerships and Suppliers



Department of Justice



US Treasury/ Internal Revenue Service



US NAVY-NAVAIR



Securities & Exchange Commission



Transportation Security Administration



Department of Health & Human Services



US NAVY/ Marine Corps



National Oceanic and Atmospheric Administration



Department of the Interior



Department of Agriculture



Small Business Association



Department of Transportation



Tennessee Valley Authority



US Army



US Air Force

## Our Customers



**PROTELECOM**  
www.protelecomtech.com